

A partnership for Irish estate agents

When a client says “*we’re thinking about Spain*”

Hand them to someone you can stand over. Gáire Homes is Irish-run, based in Mijas, and works only for the buyer on the Costa del Sol. You keep the client, we look after Spain, and you share our fee when they complete.

€0

cost to your client

100%

buyer-side, no stock

4

updates, brief to keys

1

partner agent per town

How it works

Four steps, and you only do the first

1

You have the first chat

A client mentions Spain. With their OK you introduce them to us, and we record every introduction against your name.

2

We look after Spain

Brief, whole-market shortlist, viewings, an independent Spanish lawyer, negotiation and completion.

3

You stay in the loop

An update at each stage: brief agreed, viewing trip, offer accepted, keys handed over.

4

You're paid on completion

An agreed share of our fee, out of the seller's commission in Spain. Disclosed to your client in writing.

Your client stays your client. *We just make Spain easy.*



Why it's worth your while

More than a referral fee



The Irish sale

A lot of buyers sell or release equity in a home at home first. Look after their Spanish purchase and that listing is yours to lose.



A service others don't offer

Few Irish agents outside the big networks offer a Spain service. Put "Buying in Spain" on your site from next week.



No risk to your name

We hold no stock and never sell to your client. Every buyer has their own independent Spanish lawyer.



Content for your clients

Our guides, cost calculator and 183-day counter, badged for your newsletter and socials, plus a joint client evening.

The terms, plainly

Simple, written down, disclosed

Everything sits in a one-page agreement. Your client is told about the fee in writing and agrees to the introduction first, so your adviser or the PSRA can see exactly how it works.



A share of our fee on every completed purchase you introduce



Paid on completion only. Nothing up front, no minimums



Your client is told in writing, and their details reach us only with their consent



One partner agent per town if you want it



Either side can end it on 30 days' notice

Twenty minutes and you'll know

No pitch deck, no obligation.

gairehomes.com/partners

colm@gairehomes.com

+353 87 440 5321